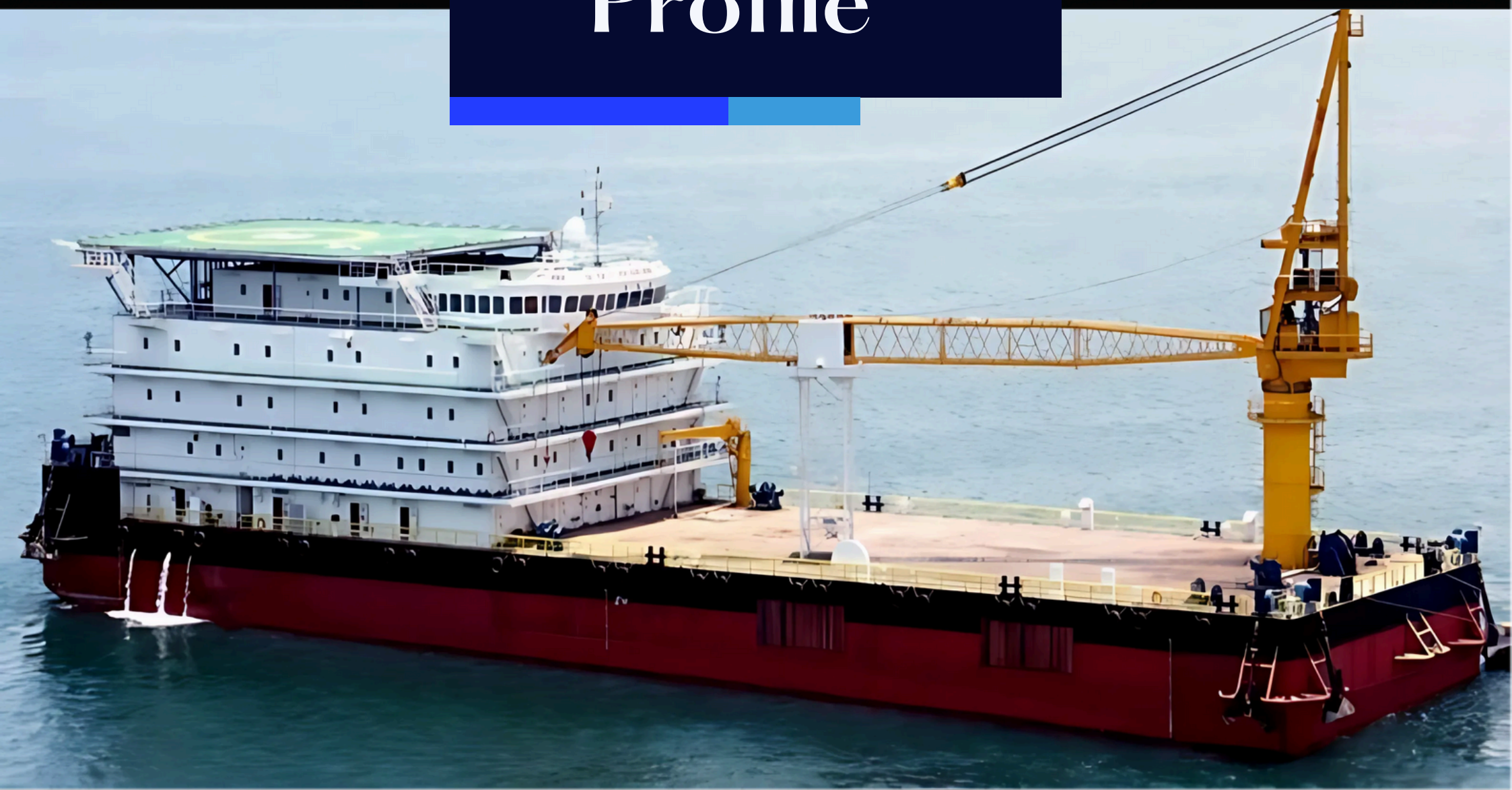




# SOUTHGRADE MARINE SERVICES LTD.



## Company Profile







## ABOUT US

**SouthGrade Marine Services Ltd.** is a leading provider of integrated maritime solutions, dedicated to enhancing operational efficiency, security, and compliance across Nigeria's coastal and offshore environments. We specialise in providing custom-built vessels and tailored marine platforms designed to meet the unique operational demands of our clients, enabling them to perform efficiently, safely, and reliably in complex marine environments.

Driven by a culture of excellence, we are committed to meeting our principals' crewing and maritime service needs with the highest standards of professionalism, effectiveness, and trust.

At SouthGrade Marine Services Ltd., we don't just offer services, we deliver dependable partnerships at sea.



## VISION



To become a trusted leader in delivering world-class maritime solutions that promote security, compliance, and economic growth across Nigeria and beyond. SouthGrade Marine Services Ltd. aims to set the standard in operational excellence and offshore support by serving a global fleet with professionalism, precision, and purpose. Through innovation and integrity, we are shaping the future of marine operations, supporting national development and helping our partners succeed in the most demanding marine environments.

## MISSION



At SouthGrade Marine Services Ltd, our mission is to deliver reliable, high-quality maritime solutions built on efficiency, integrity, and trust. We are committed to helping our clients succeed through professional, value-driven services that ensure operational excellence and long-term partnerships. We uphold strong social and environmental responsibility, placing high importance on ethical conduct and the well-being of our people. By nurturing talent, embracing diversity, and promoting equal opportunity, we empower our team to achieve exceptional results and consistently exceed expectations.





## SHIP MANAGEMENT & TRAINING

At SouthGrade Marine Services Ltd, we deliver specialised crew management and ship support services tailored to the complex demands of Ship-to-Ship (STS) operations and offshore maritime activities.

Our solutions enable ship owners and operators, to concentrate on core operations while we ensure vessels are manned with competent, compliant, and mission-ready crew. We implement a robust selection and continuous training process, aligned with international maritime standards (MARPOL, SOLAS, ISGOTT), to maintain a highly qualified pool of officers and ratings. Each seafarer is trained to meet the specific safety, timing, and coordination requirements essential to STS and bunkering operations. With a fully digitalised crew management system, we provide real-time tracking of certifications, deployment schedules, and regulatory compliance. Whether managing floating storage units, bunker supply vessels, or STS support crafts, we ensure each ship is operated by a team equipped to deliver safe, efficient, and seamless transfers under challenging offshore conditions.

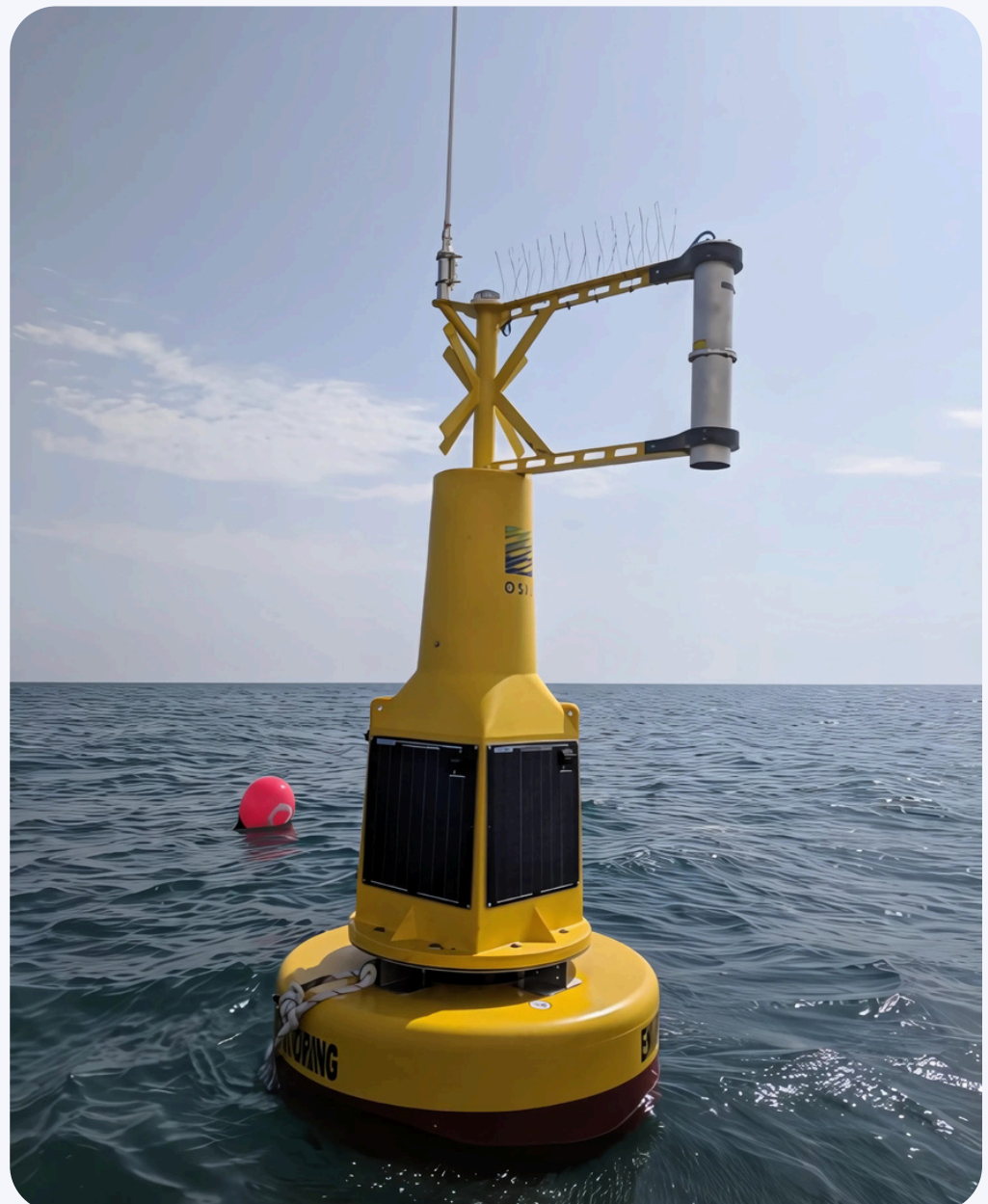
At SouthGrade, we don't just supply crew, we provide the people, processes, and precision that power successful STS operations.



## TECHNICAL MANAGEMENT

At SouthGrade Marine Services Ltd, our technical management services are driven by a deep commitment to operational reliability, safety, and performance excellence across all vessels under our care, with a strong focus on STS operations, offshore support vessels, and bunker platforms. Our team of experienced marine superintendents and technical experts forms the foundation of our ship management capabilities.

Each vessel is monitored continuously to ensure optimum operating efficiency, compliance with international regulations, and alignment with client-specific performance benchmarks. We conduct routine vessel inspections, coordinated by assigned superintendents, to maintain hands-on oversight of all onboard systems, safety protocols, and maintenance requirements.







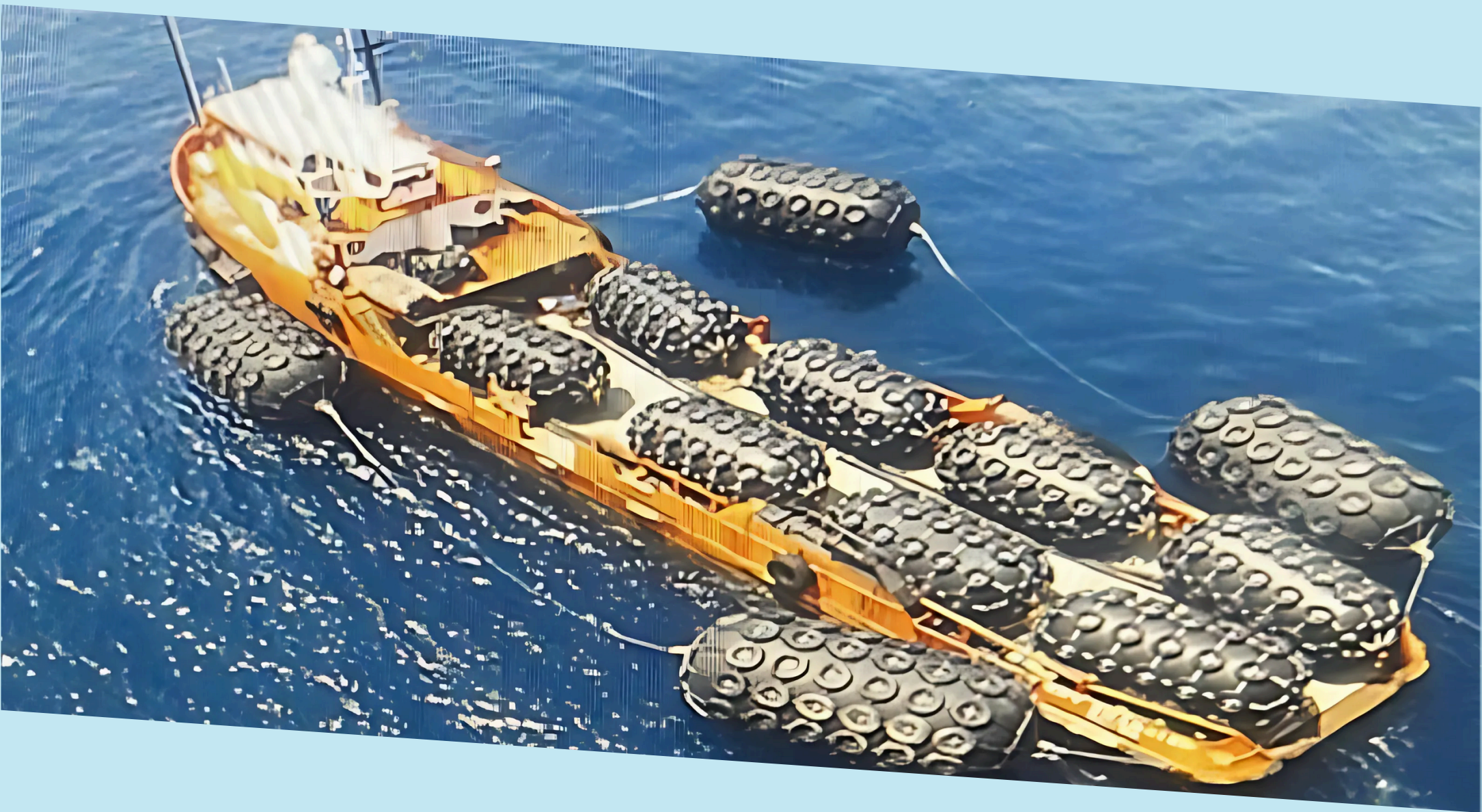
## TECHNICAL MANAGEMENT

At SouthGrade Marine Services Ltd, we adopt a proactive and precision-driven approach to technical management, ensuring that potential issues are identified and resolved before they escalate, protecting both asset integrity and operational continuity.

We place strong emphasis on maintaining an optimal vessel-to-technical manager ratio, allowing each vessel to benefit from dedicated oversight, strategic maintenance planning, and timely technical intervention. This structure enables our team to closely monitor vessel performance, respond swiftly to emerging issues, and minimise operational downtime.

Our technical managers / superintendents bring a wealth of operational experience and play a key role in building strong working relationships with onboard crews. This fosters effective coordination between ship and shore, ensuring seamless communication, efficient problem-solving, and strict adherence to safety and compliance protocols.

This hands-on, people-first approach empowers SouthGrade to consistently support safe and efficient Ship-to-Ship (STS) operations, meet regulatory expectations, and maintain vessels in a constant state of operational readiness, even in the most demanding commercial or environmental conditions.







## ADDITIONAL SERVICES

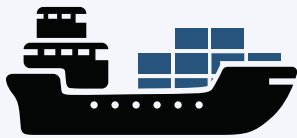


### Maritime Consultancy & Compliance Advisory:

We provide expert advisory services to support compliance with MARPOL, SOLAS, ISGOTT, and relevant flag state regulations. Our offerings include STS operational risk assessments, procedure development, vessel suitability studies, pre-charter inspections, and coordination of Environmental Impact Assessments (EIA) for offshore operations — ensuring full regulatory alignment and operational readiness.

### Transportation of Crude:

At **SouthGrade Marine Services Ltd**, we offer safe, efficient, and fully compliant crude oil transportation solutions across Nigeria’s inland waterways and offshore zones. Leveraging our deep expertise in Ship-to-Ship (STS) transfers, vessel chartering, and offshore logistics, we ensure the secure and timely movement of crude oil from marginal fields, FPSOs, and terminals to designated transshipment or export points.



◆ **Key Capabilities:** Deployment of tanker vessels, barges, and FSUs equipped for crude handling, Certified STS operations executed by trained mooring masters and approved equipment, Route optimisation and transit risk assessments for efficiency and security and Real-time vessel tracking and cargo monitoring to ensure transparency and control  
Full compliance with MARPOL Annex I, SOLAS, and Nigerian maritime regulations  
We are committed to delivering end-to-end crude transportation solutions that uphold the highest standards of safety, environmental protection, and operational performance — ensuring seamless transfer from terminal to tank.

### Offshore Logistics & Support Services:

**SouthGrade Marine Services Ltd** provides a comprehensive range of offshore logistics and support solutions designed to ensure the smooth operation of offshore and STS activities. Our services are tailored to meet the dynamic needs of marine and energy operators across Nigeria’s coastal and deep-sea environments.



◆ **Service Highlights:** Deployment of Fast Support Intervention Vessels (FSIVs), pilot boats, and mooring launches, Fuel and freshwater delivery at anchorage or offshore locations, Crew transfer and rotation services, including launch and helicopter coordination and Offshore warehousing, logistics coordination, and spare parts delivery  
With a strong focus on efficiency, safety, and responsiveness, SouthGrade ensures your offshore operations are supported by reliable, well-equipped, and expertly managed logistics solutions.



### Marine Security Services:

**At SouthGrade Marine Services Ltd**, we offer a robust range of marine security solutions to protect offshore assets, merchant vessels, and operational zones. As part of our security framework, we also provide onboard and onsite sample collection services to support compliance, safety, and crew welfare initiatives. Our services include both scheduled and on-demand testing programmes, where fully trained collection technicians are deployed directly to your vessels or facilities to perform screening, sampling, and compliance testing based on your operational needs. With a commitment to discretion, accuracy, and rapid deployment, SouthGrade ensures your marine operations remain secure, compliant, and uninterrupted.



### Marine Surveillance & Monitoring:

At SouthGrade Marine Services Ltd, we deliver advanced marine surveillance and monitoring solutions to enhance operational visibility, safety, and compliance across offshore and STS zones. By integrating cutting-edge technology with experienced oversight, SouthGrade provides reliable surveillance solutions that support secure, efficient, and transparent marine operations.

### Vessel Chartering & Asset Leasing:

**SouthGrade Marine Services Ltd** offers flexible vessel chartering and asset leasing solutions tailored to meet the operational demands of STS transfers, bunkering, and offshore logistics. Our services include: Technical support, including professional crewing, maintenance, and compliance management to ensure operational continuity and safety. With a strong focus on reliability, readiness, and cost-efficiency, SouthGrade delivers vessel solutions that keep your offshore and marine operations running smoothly.







## OUR WAY



## PARTNER-LED COMMITMENT

At SouthGrade, your goals shape our direction. We put our partners at the heart of everything we do listening closely, understanding your unique needs, and responding with purpose. Your priorities become our mission. We take genuine ownership of your success and let that responsibility guide every decision we make. From the smallest detail to the broadest strategy, our commitment is to deliver not just service, but lasting value built on trust, transparency, and alignment. Let me know if you'd like variations using phrases like Customer-Centric, Trusted Partnership, or Value Through Service.

## COLLABORATION AT OUR CORE

At SouthGrade, we believe our greatest strength lies in our people and what they achieve together. We foster a culture where collaboration isn't just encouraged, it's essential. By bringing together a diverse team of professionals, each with their own perspectives and expertise, we unlock innovation and deliver outcomes that far exceed what any individual could accomplish alone. We are committed to creating an environment where every team member can thrive, contribute meaningfully, and grow, because when we move forward together, we go further than we ever could apart.

## STRATEGIC OUTLOOK

At SouthGrade, we never settle for the status quo. Instead, with clarity of vision and agility, we anticipate the challenges that lie ahead. We look beyond the present, understanding both the future of maritime logistics and the evolving needs of your business.

Our strength lies in our ability to envision what's coming, adapt swiftly, and respond with solutions that are both innovative and resilient. In doing so, we help you navigate complexity, achieve your goals, and contribute to a more sustainable and forward-focused future.

## OUR IDENTITY

SouthGrade was founded on a shared vision and unwavering commitment from a team driven by purpose. The determination to lead and excel in maritime logistics isn't just part of what we do, it's embedded in who we are.. We understand the challenges of operating and managing vessels in a competitive landscape. We also understand that success doesn't happen by chance - it comes through consistency, resilience, and a deep sense of responsibility. Our leadership team brings together over two decades of frontline experience in ship operations, marine logistics, and offshore services. This wealth of knowledge is combined with forward-thinking innovation, allowing us to deliver high-performance, cost-efficient solutions that meet the highest operational and compliance standards. At SouthGrade, excellence isn't an ambition - it's our way of doing business.





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